

Press Release

Langen, 17. September 2026

SANS and DFS Aviation Services Establish Strategic Partnership to Advance Air Navigation Services

DFS Aviation Services (DAS) and Saudi Air Navigation Services (SANS) have signed a Memorandum of Understanding (MoU) establishing a strategic partnership to enhance the efficiency, capacity and future readiness of air navigation services through innovation, digital transformation and advanced ATM solutions.

The agreement establishes a framework for long-term collaboration across a range of operational and technological initiatives designed to support the evolving needs of air navigation service providers.

The collaboration will bring together the expertise of both organisations to explore opportunities for improving operational performance, increasing capacity and accelerating digital transformation. Areas of interest include ATM system architecture, cloud-based services, automation, airspace optimisation, air traffic flow management and emerging concepts such as remote towers and Advanced Air Mobility.

By combining their knowledge and technological capabilities, the partners aim to support air navigation service providers in achieving sustainable growth, greater operational efficiency and enhanced service performance.

The collaboration is intended to facilitate knowledge exchange and technology transfer between both organisations, creating opportunities to accelerate innovation, support sustainable growth and deliver operational benefits to air navigation service providers worldwide.

"This partnership creates new opportunities to advance innovation in air traffic management. Together with DFS Aviation Services, we will explore technologies and concepts that support the evolution of air navigation services, from automation and digitalisation to future mobility solutions", says Eng. Abdulaziz Al-Zaid, CEO at SANS.

"Air navigation service providers are facing increasing demands for efficiency, capacity and digital transformation. Through this partnership, we are bringing together complementary strengths to explore innovative approaches that deliver tangible operational value", says Andreas Pötzsch, Managing Director at DAS.

DFS Aviation Services GmbH (DAS) is a subsidiary of DFS, the German air navigation service provider (ANSP). It employs more than 400 members of staff worldwide. DAS is a certified ANSP, provides air traffic services at regional airports in Germany and markets its ATM products and services worldwide. Its customers include air navigation services providers, airport operators, airlines and aeronautical authorities from around the globe.

Through its UK subsidiary, Air Navigation Solutions Ltd. (ANSL), DAS is also responsible for the provision of air traffic control at Edinburgh. In the Middle East, the subsidiary DFS Aviation Services Bahrain Co WLL and the DFS Aviation Services Middle East branch in Dubai support the local air navigation service providers in areas relating to ATC personnel and technology. In South America, DAS has a branch office in Lima. DFS Aviation Services additionally offers turnkey remote tower solutions via its Joint Venture Frequentis DFS Aerosense GmbH, together with Frequentis AG from Vienna.

www.dfs-as.aero

Media contact:

DFS Aviation Services GmbH

Carolin Walaski

Phone: +49 6103 3748 - 142

communication@dfs-as.aero