



Press Release



Langen, 21 July 2021

DFS Aviation Services intensifies its partnerships and activities in Spain and Latin America

By strengthening its activities in Spain, DAS is adding to its international network to provide customers with fast and personal local availability around the globe.

DFS Aviation Services (DAS) is happy to announce that it will be expanding its business development and sales capacities in Spain and the Latin American market. As a first step, Rafael Alcocer Delicado is joining DAS as the new external regional partner for Spain & LATAM with an office in Madrid.

Rafael has 30 years of experience in senior management and consultancy in the Air Traffic Management (ATM) industry, and has advised and collaborated with several ATM organisations in Europe, Latin America, Asia, and Africa. From now on he will work closely together with DAS in the Spanish and Latin American market.



Andreas Pötzsch, Managing Director of DAS, says of the partnership, "By strengthening our activities in Spain, we are adding to our international network to provide our customers with fast and personal local availability around the globe. Following on from our subsidiaries, branches and offices in Bahrain, Beijing, Singapore, London and Vienna, the partner office in Madrid is the perfect addition. We are very happy to take this step together with Rafael, who is a highly experienced ATM executive with a strong network and success history globally."

Rafael Alcocer Delicado adds, "The Spanish and Latin American air traffic control market is an important element for every globally active company in the ATM industry. Many development prospects, opportunities, and a wealth of experience come together here. Both sides will benefit from the intensified cooperation and we look forward to contributing to the further development of the Spanish and Latin American market with the expertise of the DFS Group."

**Would you like to get in touch with Rafael?
He looks forward to hearing from you:**

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DFS Aviation Services GmbH (DAS) is a subsidiary of DFS Deutsche Flugsicherung GmbH and employs more than 400 people around the world. As a certified ATM provider, DAS controls air traffic at German small and medium-sized airports and sells products and services related to Air Traffic Control around the world. Its customers include ATM organisations, airports, airlines and aviation authorities all over the world.

Through its subsidiary, Air Navigation Solutions Ltd. (ANSL), DAS is also responsible for air traffic at Edinburgh and London-Gatwick. The subsidiary DFS Aviation Services Bahrain Co WLL provides support in the Middle East in the areas of air traffic control and air traffic control technology. In Asia, DFS Aviation Services has a representative office in Beijing and a branch office in Singapore. Through its joint venture with Frequentis AG of Vienna, Frequentis DFS Aerosense GmbH, DAS also sells Remote Tower solutions worldwide.
www.dfs-as.aero

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